



CALIFORNIA CORRECTIONAL HEALTH CARE SERVICES



REQUEST FOR PROPOSAL (RFP)

ELECTRONIC HEALTH RECORD SYSTEM (EHRS) ON DEMAND TECHNICAL SERVICES

RFP #OPS14-004

September 29, 2014

QUESTIONS/STATEMENTS AND ANSWERS

1. Question(s)/Statement(s):

Is this RFP (#OPS14-004) replacing the contract that was established from the Electronic Medical Records Project RFP # 12-009-ITS?

Answer(s)/Statement(s):

No.

2. Question(s)/Statement(s):

Can you explain the relation to one another, if there is any?

Answer(s)/Statement(s):

This is a new solicitation and has nothing to do with the current Contractor. Once the MSA is in place, a specific Scope of Work will be released, based on CCHCS's needs, during each phase.

3. Question(s)/Statement(s):

Please let me know if you plan on emailing any addenda to interested vendors via email, or if I will have to check online periodically.

Answer(s)/Statement(s):

All Addenda's will be posted on Bidsync at: <http://www.Bidsync.com> and on our website at: http://www.cphcs.ca.gov/project_rfp.aspx

4. Question(s)/Statement(s):

I came across the Ad posted on S&F for the solicitation "Electronic Health Record System (EHRS) On Demand Technical Services". Can you let us know the correct path from where we can download the Bid documents?

Answer(s)/Statement(s):

All Question and Answers will be posted by the due date defined in Section I.7, Key Action Dates, on Bidsync at: <http://www.Bidsync.com> and on our website at: http://www.cphcs.ca.gov/project_rfp.aspx

5. Question(s)/Statement(s):

Is it possible to get the RFP in word? Or at least the forms that require data entry?

Answer(s)/Statement(s):

Yes, I am able to provide you with word documents for the Attachments (page 15-20) only. As per the instructions, please do not alter any forms. Other Bidders may request these documents via email: Elaine.rivera@cdcr.ca.gov

6. Question(s)/Statement(s):

Will every vendor awarded the contract receive every bid released in categories they are approved for or are bids still going to be sent out to select vendors?

Answer(s)/Statement(s):

In accordance with Exhibit A – Scope of Work (SOW), CCHCS will conduct interviews when making a selection from all Contractors in each classification. CCHCS will communicate its needs in the form of a specific SOW. Contractors must accept or decline the offer within three (3) business days. When accepted, the Contractor must provide CCHCS with all certifications and resumes within five (5) business days and candidates must be available for interviews within ten (10) days.

7. Question(s)/Statement(s):

What will the format be for responding to bid once this is awarded? A full RFO type response or just a resume and references?

Answer(s)/Statement(s):

See Answer to Question 6.

8. Question(s)/Statement(s):

How will solicitations be released? Via email or a web based portal, etc...

Answer(s)/Statement(s):

Via email sent to Contractor representative.

9. Question(s)/Statement(s):

Section V 1.A, is this asking for wet signatures for references? If so, I ask that this be removed and scanned copies containing signatures be accepted. Obtaining wet signatures from clients across the United States can be very difficult and time consuming. A scanned copy will be providing CCHCS with the same end result. There is also no guarantee that a vendor will be able to receive the reference back from a client in a timely manner and this could jeopardize submitting a bid from an otherwise qualified vendor.

Answer(s)/Statement(s):

An Addendum will be posted, lifting the requirements of a wet signature. Faxed and/or photo copies will be acceptable.

10. Question(s)/Statement(s):

Do you know what the anticipated yearly budget for this contract is?

Answer(s)/Statement(s):

The entire contract has been budgeted for \$10,000,000.00.

11. Question(s)/Statement(s):

Is it okay if we expand Box 3 to include more text for the project description? This will make the completed form a total of 3 pages instead of two. Is this acceptable?

Answer(s)/Statement(s):

CDCR would like Bidders to stay within the parameters of the Customer References. A very brief synopsis of the project will suffice, and the customer will provide their rating, by which we will assess. If CDCR required additional information, references will be contact.

12. Question(s)/Statement(s):

Can CCHCS make protected word copies of this RFP's Attachments A through D available to vendor community? That will be helpful in filling the forms electronically.

Answer(s)/Statement(s):

See Answer to Question 5.

13. Question(s)/Statement(s):

The RFP requires 3 customer references per classification that the vendor is bidding. There are 11 classifications and thus it is likely that a vendor may have to submit up to 33 references. This can be a huge burden not only for the vendor but also the customers who will be providing references as many of them would be signing references for multiple vendors too. Would CCHCS consider allowing a customer to provide a single reference for multiple classifications for a vendor and change this requirement to 3 customer references in total per bid? This would also be in line with the most recent DGS IT MSA RFP.

Answer(s)/Statement(s):

Yes. Customer References can specify more than one classification on each reference as long as there is a total of three references for that classification offering. However, keep in mind that the customer's rating will be for all classifications listed.

14. Question(s)/Statement(s):

Please clarify the intent of the statement in Sec V.1.b - Only one (1) CDCR and/or CCHCS reference will be accepted to meet this requirement.

Answer(s)/Statement(s):

CDCR/CCHCS required additional experience from other entities.

15. Question(s)/Statement(s):

Sec V.1.b states Only one (1) CDCR and/or CCHCS reference will be accepted to meet this requirement. Does this requirement apply to one reference per classification or one reference for the entire bid for a vendor?

Answer(s)/Statement(s):

See Answers to Questions 13 and 14.

16. Question(s)/Statement(s):

Section III, #7, page 7 of the RFP states "This RFP requires Bidders to submit a proposal that shall contain all required Administrative and Technical Attachments and Exhibits and submitted in a sealed envelope/container when shipped to CCHCS by the dates and times shown in Section I.7, Key Action Dates." Can proposals be hand delivered? If yes, what address should proposals be hand delivered to?

Answer(s)/Statement(s):

Yes, proposals can be hand delivered to Elaine Rivera/BJ Singh at the address located in Section I .6. Please ensure that the proposal is hand stamped.

17. Question(s)/Statement(s):

Section IV, #2, page 8 of the RFP states that the Bidder Declaration (GSPD-05-105) is part of the Administrative Requirements in the proposal/response. However, this same section states "A Bidder Declaration will be required at the time of an individual award. It is not required as part of Bidder's response to this RFP." Can you please confirm that the Bidder Declaration (GSPD-05-105) is not to be included in the proposal?

If the Bidder Declaration (GSPD-05-105) is to be included in the response to RFP #OS14-004: Section IV, #2, page 8 of the RFP states "When completing the Declaration, Bidders must identify all subcontractors proposed for participation in the contract. Bidders awarded a contract are contractually obligated to use the subcontractors for requested services unless CCHCS agrees to a substitution." Are we required to identify all subcontractors we think we may use? What is the process to add and/or substitute a subcontractor?

Answer(s)/Statement(s):

As stated in Section IV, Administrative Requirements, #2., and in Attachment A, Proposal Checklist, the Bidder Declaration Form is not required with your proposal. It will be required if you receive an individual award. It was determined that depending on what classifications are being requested at the time of an individual award, subcontractors may vary.

18. Question(s)/Statement(s):

It is unclear if 3 references are required for each classification we are bidding (up to 33 references) or 3 references total. Since this will be clarified 11 business days prior to the proposal due date this can add a burden on California State employees to provide signed references in a short period of time. Would CCHCS consider extending the proposal due date to allow sufficient time for our State clients to provide signed references?

Answer(s)/Statement(s):

Yes, an Addendum will be posted to extend the due date. See Answer to Question 13.

19. Question(s)/Statement(s):

Attachment C, Customer References, Part 3 states "The individual defined must be currently employed by the business or government entity referenced and be in a position of authority over the project or contract identified in Part 2 of this form." Some of our references were the lead Project Manager and provided the most oversight on our completed project; however, some of our references have since retired from the company. Can we use retired references and include a name and contact number for a company employee who can verify the references previous employment?

Answer(s)/Statement(s):

No. A current representative of the business or entity is required.

20. Question(s)/Statement(s):

Is there a time limit on how recent the projects must be that are used for providing references?

Answer(s)/Statement(s):

No. Under this RFP, a time frame of work performed was not required.

21. Question(s)/Statement(s):

Is the intent of this RFP to choose a vendor(s) to assist the CCHCS in developing an in-house/proprietary EHR system or did the CCHCS select a vendor's already existing EHR system? If the Department has purchased a system, which vendor did the Department choose?

Answer(s)/Statement(s):

Yes, Cerner.

22. Question(s)/Statement(s):

Does CCHCS plan on choosing multiple vendors for this RFP, or do they prefer to choose a single vendor?

Answer(s)/Statement(s):

At the sole discretion of CCHCS, selections may be made to a single contractor or to several contractors, depending on current needs.

23. Question(s)/Statement(s):

What is the maximum hourly rate allowed by the MSA?

Answer(s)/Statement(s):

The Department of General Services, IT Consulting Services MSA has various Contractors offering various rates. If you are currently on the MSA and you offered a rate under the same classification (i.e. Project Manager) and you submitted a proposal for the same classification under this RFP, the rate has to be the same or lower. You can obtain information from the DGS website at: <http://www.dgs.ca.gov/pd/Programs/Leveraged/masteragreements/InformationTechnologyConsultingServices.aspx>

24. Question(s)/Statement(s):

Page 15 – Required Documents upon Individual Award

Just to clarify, at the time of response it is not required to submit the following:

- Staff Resumes and Certifications
- Contractor Confidentiality Statement
- Budget Detail and Payment Provisions
- Non-Disclosure Agreement
- Form 700 Statement of Economic Interest Certification
- Insurance Certifications (Automobile, General Liability, and Worker's Compensation)
- Bidder Declaration (GSPD-05-105)

Answer(s)/Statement(s):

Yes, the selection of Contractor(s) will be at the sole discretion of CCHCS these documents will be required if you receive an individual award. It was determined that depending on what classifications are being requested at the time of an individual award, documents may vary.

25. Question(s)/Statement(s):

How many sites fall under CCHCS' control? Can you please provide the name and location of each site?

Answer(s)/Statement(s):

See number of sites and locations below:

http://www.cdcr.ca.gov/Facilities_Locator/index.html

26. Question(s)/Statement(s):

Does CCHCS expect the vendor to perform work on site, remotely, etc., or will it be up to the discretion of the chosen vendor?

Answer(s)/Statement(s):

It is anticipated that all work will commence at CCHCS Headquarters located in Elk Grove, CA. On rare occasions, travel may be required and reimbursed as defined in Attachment D, Cost Proposal.

27. Question(s)/Statement(s):

Is there an anticipated go-live date?

Answer(s)/Statement(s):

Yes, by the conclusion of the contract.

28. Question(s)/Statement(s):

Has CCHCS appropriated funds for this project? If so, can the budget be disclosed? Can the budget be disclosed for each project classification (i.e. senior project manager, technical expert, etc.)?

Answer(s)/Statement(s):

See Answer to Question 10.

29. Question(s)/Statement(s):

If a vendor is responding for multiple classifications (i.e. project manager, technical expert, etc.) will the vendor need to submit multiple responses or can it all be in one document?

Answer(s)/Statement(s):

See Answer to Question 13.

30. Question(s)/Statement(s):

Can the same reference contact person be used if multiple projects for a single organization is used for a single classification?

Answer(s)/Statement(s):

See Answer to Question 13.

31. Question(s)/Statement(s):

Can the Department provide additional details on the anticipated staff for each classification – for instance, when the resources would be needed, what the duration will be and how long will these contracts be?

Answer(s)/Statement(s):

See Answer to Questions 6 and 24.

32. Question(s)/Statement(s):

Is there a restriction on the number of bidders/vendors that will be pre-qualified awarded for each classification or will all the vendors/bidders scoring in the top 20% receive the award regardless of the overall number of responses?

Answer(s)/Statement(s):

Per Section VI, Evaluation and Selection Process, #8, Award(s) if made, will be to those responsive and responsible Bidder's whose Final Score is **no less** than 20% below the Final Score for each classification. This means the top 80% will make the list.

Also see Answer to Question 6 and 24.

33. Question(s)/Statement(s):

If there are vendors currently providing services for any one of the 11 classifications? If so, can the Department provide details on the contract (length of time, rate, vendor name, etc.)?

Answer(s)/Statement(s):

See Answers to Questions 1 and 2.

34. Question(s)/Statement(s):

Has CCHCS previously conducted this type of procurement? If so, what project was it completed for?

Answer(s)/Statement(s):

See Answers to Questions 1 and 2.

35. Question(s)/Statement(s):

Once this procurement is complete, what is the general evaluation criteria going to be for individual staff/classifications.

Answer(s)/Statement(s)

See Answer to Question 6.

36. Question(s)/Statement(s):

Should we be correlating the project description in the reference forms to the duties/tasks of the classifications outlined in the RFP?

Answer(s)/Statement(s):

The Customer References should briefly substantiate the services performed and indicating the classifications used in Part 3 of the Reference.

37. Question(s)/Statement(s)

How do the 11 classifications mentioned in the RFP map to the 7 IT-MSA categories/classifications?

Answer(s)/Statement(s):

There is no relationship between the DGS IT MSA and the CCHCS EHRS RFP with the exception of the requirements listed in Section I.3. The Scope of Work is specific to CCHCS' needs.

38. Question(s)/Statement(s):

In case the prime contractor and the subcontractor both have MSA's contracts with State, can we use the Subcontractors MSA rates on some positions?

Answer(s)/Statement(s):

As the Proposer, rates you submit on your cost proposal will be evaluated and adhered to. At the time you are solicited, you can offer lower rates.

39. Question(s)/Statement(s):

Will CCHCS accept Subcontractors references to meet the references requirements?

Answer(s)/Statement(s):

No.

40. Question(s)/Statement(s):

Will CCHCS consider proposal from a firm that doesn't have its own active MSA but if their subcontractor does?

Answer(s)/Statement(s):

This RFP does not require Bidders to have an active MSA.

41. Question(s)/Statement(s):

Has the agency already selected and purchased an Electronic Health Record it wishes to implement at the sites?

Answer(s)/Statement(s):

Yes.

42. Question(s)/Statement(s):

If not, does this project include selection?

Answer(s)/Statement(s):

N/A.

43. Question(s)/Statement(s):

If yes, is does this project include integration with external systems such as hospital EHRs, behavioral health and other COTS systems?

Answer(s)/Statement(s):

N/A.

44. Question(s)/Statement(s)

Will the agency expect a meaningful use analysis and recommendation for funding?

Answer(s)/Statement(s):

It is unknown at this time.

45. Question(s)/Statement(s)

Is the agency including travel for technical assessments and training in the proposal?

Answer(s)/Statement(s):

This will be established for each Scope of Work.

46. Question(s)/Statement(s)

Is the State of California open to bids from vendors that have EHR systems specifically built for the corrections health care industry which can be customized to CADOC's specific needs?

Answer(s)/Statement(s):

Yes.

47. Question(s)/Statement(s)

Is there an incumbent currently working with CCHCS?

Answer(s)/Statement(s):

No.

48. Question(s)/Statement(s)

Who has been handling CCHCS' IT Services thus far?

Answer(s)/Statement(s):

CCHCS.

49. Question(s)/Statement(s)

What legacy system is currently in use? Is it home grown or off the shelf?

Answer(s)/Statement(s)

It's a Combination.

50. Question(s)/Statement(s)

Has CCHCS started to review/evaluate systems?

Answer(s)/Statement(s)

Cerner is the contractor for the EHRS solution.

51. Question(s)/Statement(s)

The RFP states the customer reference signature needs to be "original." Is a "wet" signature required on this form, or can a scanned/faxed version of the signed reference form be used to reduce the time and postage cost related to mailing the forms?

Answer(s)/Statement(s):

Yes. See Answer to Question 9.

52. Question(s)/Statement(s)

The RFP states that three references are required for each classification. Can the same contract be used for multiple classifications (e.g. one contract might include an Architect, Senior Developer, Developer and Business Analyst)? We recognize that within a classification, three unique contracts are required. Note: I'm 98% sure the answer is "yes" to this question, meaning you could have only three total reference and apply for all 11 classifications- as long as those three projects each had all 11 roles in it.

Answer(s)/Statement(s):

Yes. See Answer to Question 13.

53. Question(s)/Statement(s)

If under one contract, a single individual played multiple roles (e.g. Senior Project Manager and Senior Technical Expert), can the corresponding classifications for each of those roles be included on the Customer Reference Form? Put another way, could a project with only three staff members be used as a reference for five classifications if certain staff members had more than one relevant role?

Answer(s)/Statement(s):

Yes. See Answer to Question 13.

54. Question(s)/Statement(s)

Per the RFP, 4 copies of the proposal must be submitted "unbound." Can we use paperclips or staples to group each version of the proposal, or would CCHCS prefer all four copies be submitted simply as a continuous stack?

Answer(s)/Statement(s):

One (1) set should be titled as being the "Original Copy" and the remaining three (3) as additional copies. Using staples and/or paperclips to group each version of the proposal is acceptable.

55. Question(s)/Statement(s)

Would CCHCS modify the RFP to waive the requirement to submit customer references if the vendor has already been awarded the corresponding labor categories on the State's IT-MSA? In lieu of submitting customer references, vendors would reference their award on the IT-MSA. CCHCS's RFP contains eleven categories; seven of these categories are on the State's IT-MSA.

Answer(s)/Statement(s):

No. See Answer to Question 37.

56. Question(s)/Statement(s)

What is the estimated scope of work to be acquired through this RFP for the next three fiscal years (e.g., 5-10 FTEs, 4,000 hours per year or some other similar measure).

Answer(s)/Statement(s):

It is unknown at this time.

57. Question(s)/Statement(s)

Who is the prime contractor / system integrator assisting with the CCHCS EHRS implementation?

Answer(s)/Statement(s):

Cerner.

58. Question(s)/Statement(s)

What is the software solution being implemented for the EHRS (e.g., Epic, Cerner)?

Answer(s)/Statement(s):

Cerner.

59. Question(s)/Statement(s)

When is the current estimated Go-Live date(s) for the EHRS? Is the system being implemented on a phase basis?

Answer(s)/Statement(s):

The schedule is under review.

60. Question(s)/Statement(s)

Regarding references, our firm has held numerous federal contracts where we have supplied multiple skills sets for a variety of projects over contract periods of up to 5 years. As an example we held a IT services contract with the Dept. of Energy where we provided everything from help desk, to project Management (please see attachment for a full scope and breadth of the services we provided to them over the duration of our contract).

The way I am interpreting the reference requirements for the bid is that we have to select ONLY one position ie. help desk, under this contract for a reference even though our system analyst and architecture developers, project managers were involved in a variety of projects. Please tell me that this is not correct.

Answer(s)/Statement(s):

If your references indicate more classifications than what you are offering, that is ok. The classifications that you select on Attachment B, Certification Cover Letter, and Attachment D, Cost Proposal will confirm the classifications you are requesting.

61. Question(s)/Statement(s)

Since CCHCS is requesting additional classifications from what the IT MSA requested, please confirm that rates for these additional classifications will not be compared to the IT MSA rates (such as Trainer and OCM).

Answer(s)/Statement(s):

See Answer to Question 37.

62. Question(s)/Statement(s)

Why are there no preference points being granted for SBE/DVBE participation?

Answer(s)/Statement(s):

Under the Federal Court Contracting Waiver using the Substitute Contracting Process, Small Business (SB) or Disabled Veteran Business Enterprise (DVBE) incentive is not required but encouraged. (Section IV.5.)

63. Question(s)/Statement(s)

As a small business, our client is often a prime vendor with whom we have a subcontract. Please confirm that a reference may be from an individual employed by that prime vendor who oversaw our work.

Answer(s)/Statement(s):

The references need to come from the business or government entity for which the work was performed.

64. Question(s)/Statement(s)

Can CCHCS please explain the responsibilities and contract duration of the current EHR vendors (Cerner/Deloitte) and how their tasks relate to the desired tasks performed by On-Demand contractors?

What tasks have already been performed at the 35 adult institutions?

Answer(s)/Statement(s):

See Answers to Questions 1 and 2.

65. Question(s)/Statement(s)

What is the anticipated volume of awards under this new MSA, in terms of number of contracts and/or budget?

Answer(s)/Statement(s):

See Answer to Question 10.

66. Question(s)/Statement(s)

Please indicate what publicly available documentation exists regarding progress on EHR efforts to date.

Answer(s)/Statement(s):

For information regarding the Public Records Act, see link below:

http://lifeline/Portals/0/Docs/Policy%20and%20Risk%20Management/PRA_Version2.pdf

67. Question(s)/Statement(s)

Does CCHCS plan to issue RFOs and interview individuals for a single classification only? Or would RFOs more likely be for a group of classifications for which CCHCS will interview the proposed project team(s)? In other words, could a project be split among many contractors each offering up single resources?

Answer(s)/Statement(s):

Yes projects could be split at the sole discretion of CCHCS. See Answer to Question 6.

68. Question(s)/Statement(s)

Is it required for all personnel that are not performing end site remediation to be located at CCHCS 8280 Longleaf Drive Elk Grove, CA location? Can certain personnel be remote?

Answer(s)/Statement(s):

Yes. All work will be performed at the above location unless Contractor is traveling on behalf of CCHCS.

69. Question(s)/Statement(s)

Will CCHCS be responsible for encrypting the data for the EHRS project to ensure compliance with HIPAA standards? What encryption or HIPAA activities would the winning bidder be requested to perform?

Answer(s)/Statement(s):

Yes. The work will be defined at the time the Scope of Work is released.

70. Question(s)/Statement(s)

I currently receive daily bid-sync updates. Do I need to register within Bid-Sync indicating Verizon would like to respond to this RFP?

Answer(s)/Statement(s):

No. Submitting a bid to the CCHCS Contract Administrator (Section I.6) by the due date specified in Addendum 1 will suffice.

71. Question(s)/Statement(s)

Section 7, page 7 of the RFP states "submitted in a sealed envelope/container when shipped to CCHCS." Can the proposal be hand delivered to the address on page 7 of the RFP?

Answer(s)/Statement(s):

See Answer to Question 16.

72. Question(s)/Statement(s)

Our firm provided subcontracting services to a consulting firm who had a contract with a State agency. Can the consulting firm (the prime contractor) provide the reference for our services?

Answer(s)/Statement(s):

References need to come from actual customers and need to be in the Bidder's company name.

73. Question(s)/Statement(s)

Attachment C, part 1, question #2 state s"Type or print legibly below the PROJECT TITLE/CONTRACT NUMBER (Provide only one (1) project or contract number.)." Can you confirm that the contact number does not need to be provided if the project name is provided?

Answer(s)/Statement(s):

Yes, it is project **or** contract number.

74. Question(s)/Statement(s)

Will services for the EHRS that are similar in nature to the descriptions noted for each of the 11 classification in this RFP be released through DGS' IT MSA?

Answer(s)/Statement(s):

No. See Answer to Question 37.

75. Question(s)/Statement(s)

If yes, what is the anticipate percentage of services that will be through the IT MSA and the award of the CCHCS EHRS RFP?

Answer(s)/Statement(s):

See Answer to Question 37.

76. Question(s)/Statement(s)

The table below depicts the comparison of the CDCR On-Demand Technical Services MSA Classifications to the current DGS MSA Classifications

CDCR MSA Classifications (RFP Section I.2)	Current DGS MSA Classifications
Senior Project Manager	Sr. Project Manager
Project Manager	Project Manager
Senior Technical Expert	Sr. Tech Lead
Technical Expert	Tech Lead
Senior Developer	Sr. Programmer
Developer	Programmer
Systems Analyst	System Analyst
Technical Writer	Not Available
Business Analyst	Not Available
Trainer	Not Available
Organizational Change Management	Not Available

The classification titles on the CDCR MSA are slightly different in some cases than the MSA Classification titles. Is the above table the correct alignment of these classifications? There seems to be overlap in the descriptions of the different classifications as well. For example, in the DGS MSA Programmer description, there are business analysis tasks which are separated out in the Business Analyst description in the CDCR MSA.

If the vendor currently has an executed DGS MSA agreement, is that vendor limited to the categories within that executed MSA? For example, if a vendor only received an award for 5 of the 7 listed DGS MSA Classifications, are they now eligible for the ones they didn't receive an award for from DGS or are they still ineligible for those classifications? Also, since there are classifications not currently included on the DGS MSA (Technical Writer, Business Analyst, Trainer, and Organizational Change Management), will all vendors be eligible to bid on these new classifications, at any proposed rate, regardless of having an MSA or not since those classifications aren't offered on the DGS MSA?

Answer(s)/Statement(s):

See Answer to Question 37.

77. Question(s)/Statement(s)

In Section 3 – Maximum Pricing the RFP states: "If a Contractor is currently on the Department of General Services, IT Consulting Services MSA, the rates offered in response to this RFP cannot exceed the rates published under the current IT Consulting Services MSA." Based on this requirement, is it an accurate statement that for those vendors that have a DGS MSA, the max rate to bid on the above classifications would be the GSA MSA awarded rate yet those vendors without a classification or award of an MSA, are open to propose any rate?

Answer(s)/Statement(s):

Yes.

78. Question(s)/Statement(s)

The DGS MSA required the vendors to provide three project references for each classification proposed in order to certify their experience providing services and deliverables in the categories that were ultimately awarded to them. If they received an award for a classification, they submitted three references to support the work they provided in those classifications. In an effort to minimize the need to back to these same clients again for virtually the same thing, would CDCR consider allowing copies of those references be used for those classifications currently awarded under the DGS MSA that align with the CDCR MSA Classifications?

Answer(s)/Statement(s):

Although similar, the Customer References required under this RFP are not the same as the ones required under the DGS RFP.

79. Question(s)/Statement(s)

Would CDCR consider removing all of the requirements around the DGS MSA from this RFP as it would seem that most of the ambiguity and questions around the correlation between the two would be eliminated?

Answer(s)/Statement(s):

See Answer to Question 37.

80. Question(s)/Statement(s)

In section VI: Evaluation and Selection Process, 2. Scoring Methodology, it appears that the scoring for each of the classifications is two-fold, Customer References and Cost. For each classification, is it accurate to state that there are 6 possible points for each classification (2pts for a "Very Satisfied" rating x 3 references required for each classification)? If all vendors were to submit references with all 2's for a given classification, then the evaluation effectively becomes exclusive to cost. Is this an accurate understanding? Also, based on the scoring criteria and explanation, it appears that multiple vendors can be awarded the same category by scoring no less than 20% of the final score, is that correct?

Answer(s)/Statement(s):

Yes to both questions.

81. Question(s)/Statement(s)

In Section V: Technical Requirements, 1. Customer References it outlines the requirements for the customer references yet we do not see a requirement for the references needing to be completed. On Attachment C-Customer References, Part 1, Box 5, there is a place to note if the project was completed or not by checking a Yes or a No. Is it acceptable to provide any combination of customer references for completed and in progress projects?

Answer(s)/Statement(s):

Yes.

82. Question(s)/Statement(s)

What is the total anticipated dollar value of contracts that will be awarded under the CDCR MSA?

Answer(s)/Statement(s):

See Answer to Question 10.

83. Question(s)/Statement(s)

Since this is a master services agreement, the individuals bid may or may not be available for each initiative. Is it expected that providers would present alternate candidates with equivalent qualifications?

Answer(s)/Statement(s):

See Answer to Question 6.

84. Question(s)/Statement(s)

Would CCHCS prefer more than one candidate for each position, or just the most representative candidate?

Answer(s)/Statement(s):

The most representative candidate. See Answer to Question 6.

85. Question(s)/Statement(s)

We expect that the same reference project could be used for multiple job titles; is that correct?

Answer(s)/Statement(s):

See Answer to Question 13.

86. Question(s)/Statement(s)

If there is clarification available in the form of a listing of Electronic Health Record System (EHRS), and decommissioning of legacy systems as it pertains to the EHRS project be they (self, government developed and /or commercially developed off-the-shelf systems available) for which the CCHCS is seeking to have project support provided.

Answer(s)/Statement(s):

See Answer to Question 69.

87. Question(s)/Statement(s)

If so, is it possible to publish such a listing?

Answer(s)/Statement(s):

Not at this time.

88. Question(s)/Statement(s)

What EHRS has CCHCS selected? We have been told Cerner, but want to confirm with you.

Answer(s)/Statement(s):

See Answers to Questions 1 and 2.

89. Question(s)/Statement(s)

Please list the legacy systems/applications that are being decommissioned as it pertains to the EHRS project?

Answer(s)/Statement(s):

See Answer to Question 69.

90. Question(s)/Statement(s)

Will other California agencies needing EHRS Technical Services be able to utilize your MSA once awarded?

Answer(s)/Statement(s):

Yes, they can request the use of the MSA if it meets their needs.

91. Question(s)/Statement(s)

Is the intention of this RFP to build an EHR for internal use or to migrate the legacy system to a new EHR from an outside vendor?

Answer(s)/Statement(s):

No, it is not CCHCS' intent.